

This Page Is Inserted by IFW Operations
and is not a part of the Official Record

BEST AVAILABLE IMAGES

Defective images within this document are accurate representations of the original documents submitted by the applicant.

Defects in the images may include (but are not limited to):

- BLACK BORDERS
- TEXT CUT OFF AT TOP, BOTTOM OR SIDES
- FADED TEXT
- ILLEGIBLE TEXT
- SKEWED/SLANTED IMAGES
- COLORED PHOTOS
- BLACK OR VERY BLACK AND WHITE DARK PHOTOS
- GRAY SCALE DOCUMENTS

IMAGES ARE BEST AVAILABLE COPY.

**As rescanning documents *will not* correct images,
please do not report the images to the
Image Problem Mailbox.**

Total Solutions Group
3601 Minnesota Drive, Suite 520
Bloomington, MN 55435
Phone (612) 995-4210
Fax (612) 831-0509

facsimile transmittal

To: Bob SR. Fax: 786-8113
From: Tyrone Peterson Date:
Re: Lease Pages: 7, including this page
CC:

☐ Urgent ☐ For Review ☐ Please Comment ☐ Please Reply ☐ Please Recycle

Notes: Please call me at 386-0747 if you have any further questions.

—Tyrone Peterson

DOB said GO FOR IT

CONFIDENTIAL

TSG

TOTAL
SOLUTIONS
GROUP

EXHIBIT

B page 1

TOTAL PAGES INCLUDING COVER: 7

Automated FAX Service
(Worldwide Electronic FAX Service)

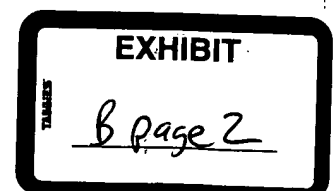
TO: Ty Peterson

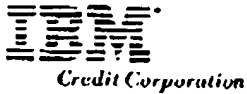
FROM: Paula Paschal
Fax: 800-426-9299 Phone: 800-426-3889
Pls review and let me know when you
are ready for contracts.....

FAX REF CODE: RJH26969-FAX80904

SUBJECT: (37546) Commercial Recovery

THIS FAX IS SENT VIA AN AUTOMATIC PROCESS. IF THERE IS A FAILURE
DURING TRANSMITTAL, THE FAX WILL BE RETRANSMITTED (FROM THE
FAILING PAGE) AFTER A SHORT DELAY. IF YOU HAVE ANY QUESTIONS,
PLEASE CALL THE SENDER.





Financing Proposal

Quote Q01632703-01

COMMERCIAL RECOVERY CORP

BASE LEASE EXTENSION: Base Equipment and/or Related Items

Mach	Mod	Qty	MES	Serial	Opt	Term	Original Purchase Price Financed	Rate/ \$1000	Monthly Payment Amount (\$)
9402	400	1		3259G	B\$	48	28,090	17.66	\$496
Effective Month: Rate contingent upon acceptance of associated upgrade									
TOTAL BASE EQUIPMENT and/or OTHER ITEMS							=====		=====
							\$28,090		\$496

IBM HARDWARE UPGRADES

Mach	Mod	Qty	Opt	Term	Install Month	Unit Price	Sales Net Tax % (*)	Amount Financed	Rate/ \$1000	Monthly Payment Amount (\$)
9402	400	1	B\$	48		\$52,298	0.00	\$52,298	24.18	\$1,265
Upgrade to Base Serial: 3259G Current Base Type/Mod: 9402/400 Preferred Rate Financing										
TOTAL IBM HARDWARE UPGRADES								=====		=====
								\$52,298		\$1,265

DEALER/REMARKETER SOURCED HARDWARE

Mach	Mod	Qty	Opt	Term	Install Month	Unit Price	Sales Net Tax % (*)	Amount Financed	Rate/ \$1000	Monthly Payment Amount (\$)
9406	170	1	B\$	48		\$43,361	0.00	\$43,361	22.54	\$977
AS/400 Accelerated Special Bid Pricing Delegation (2) Placement Acceleration Promotion										

Rate and Payment Information

EXHIBIT

B page 3



Financing Proposal

DEALER/REMARKETER SOURCED HARDWARE (Continued)

Mach	Mod	Qty	Opt	Term	Install Month	Unit Price	Sales Net Tax % (*)	Amount Financed	Rate/ \$1000	Monthly Payment Amount (\$)
7852	40Z	1	B\$	48		488	0.00	488	22.54	11
AS/400 Accelerated Special Bid Pricing Delegation (2) Placement Acceleration Promotion										
3486	BG1	1	B\$	48		1,024	0.00	1,024	22.54	23
AS/400 Accelerated Special Bid Pricing Delegation (2) Placement Acceleration Promotion										
TOTAL DEALER/REMARKETER SOURCED HARDWARE								\$44,873		\$1,011

OTHER PRODUCTS AND SERVICES

Description	Qty	Opt	Term	Inst Month	Unit Price	Sales Net Tax % (*)	Amount Financed	Rate/ \$1000	Monthly Payment Amount (\$)
999L 001 Preferred Rate Financing*	1	S	48		\$12,174	0.00	\$12,174	24.18	\$294
5769 SS1 Preferred Rate Financing*	1	S	48		1,855	0.00	1,855	24.18	45
5769 FW1 Preferred Rate Financing*	1	S	48		2,320	0.00	2,320	24.18	56
5733 SM1 Preferred Rate Financing*	2	S	48		1,184	0.00	2,368	24.18	58
5769 XW1 Preferred Rate Financing*	1	S	48		1,335	0.00	1,335	24.18	32
5769 Q01 Preferred Rate Financing*	1	S	48		298	0.00	298	24.18	7
5769 ST1 Preferred Rate Financing*	1	S	48		298	0.00	298	24.18	7
5769 SS1 Preferred Rate Financing*	1	S	48		1,860	0.00	1,860	24.18	45

EXHIBIT

B page 4



Credit Corporation

Financing Proposal

OTHER IBM PRODUCTS AND SERVICES (Continued)

Description	Qty	Opt	Term	Inst Month	Unit Price	Sales Net Tax % (*)	Amount Financed	Rate/ \$1000	Monthly Payment Amount (\$)
5733 CAF	1	S	48		2,610	0.00	2,610	24.18	63
Preferred Rate Financing*									
9993 005	1	S	48		6,316	0.00	6,316	25.49	161
9994 001	1	T	48		\$66,035	0.0	\$66,035	25.49	\$1,683
9991 001	1	T	48		841	0.0	841	25.49	21
TOTAL OTHER PRODUCTS AND SERVICES							=====		=====
							\$98,310		\$2,472
TOTAL FINANCING							=====		=====
							\$195,481		\$5,244

Rate and Payment Information

EXHIBIT

B page 5



Quote Q01632703 01

COMMERCIAL RECOVERY CORP

PAYMENT INFORMATION:

1. Lease term is the number of monthly Payment Periods.
 2. Lease rates for IBM hardware include casualty insurance unless otherwise indicated on the Supplement.
 3. Payment amounts are calculated as follows:
Unit Rent = (Unit Net Price / 1,000) X Rate/\$1000
Rounded to the nearest whole dollar
Payment Amount = Unit Rent X Quantity
 4. Any applicable sales/use taxes on the periodic payment amounts are NOT included.
- (*) Unless indicated otherwise in the Sales Tax % column above, sales tax is financed and included in the rates. Other applicable taxes and government charges, such as recurring sales/use and personal property taxes required to be paid by you under the Term Lease Master Agreement, are not in the rates.

PLEASE NOTE:

FINANCING RATES IN THIS QUOTE HAVE BEEN SPECIFICALLY PREPARED FOR YOU AND ARE CONTINGENT UPON THE RATE ASSUMPTIONS BEING CORRECT, ALL CONDITIONS BEING MET, AND THE TIMELY COMPLETION OF REQUIRED DOCUMENTATION. IBM CREDIT CORPORATION RESERVES THE RIGHT TO MODIFY OR WITHDRAW THIS OFFER IF, IN THE SOLE DECISION OF IBM CREDIT, THERE IS AN ADVERSE CHANGE IN THE CUSTOMER'S FINANCIAL CONDITION.

Please contact your IBM Marketing Representative with any questions.

Rate and Payment Information

EXHIBIT

B page 6



Quote Q01632703-01

COMMERCIAL RECOVERY CORP

REQUIRED DOCUMENTATION:

1. IBM Credit Corporation QuickLease Agreement. Customer must also initial the "Customer Initial" box above the Customer name field in the signature block.

CONDITIONS:

1. You must have a sufficient level of credit approved by IBM Credit to cover the total amount to be financed from all transactions and has an expiration date after the installation date or finance effective start date if an IBM installation does not apply.
2. Payments are monthly in arrears.
3. Option T/T' financing may not exceed \$68,000.00, unless otherwise stipulated in the Credit comments.
4. The rates in this quote are contingent upon meeting the criteria outlined in the Credit comments below:
 - P 1. Non-IBM Unsecured fin'g limited as a % of TOTAL secured H/W: 150.00% AND
 - P 2. Non-IBM Secured financing limited to Workstations. AND
 - P 3. UCC-1 required for all lease options except B and C
5. Any S rates identified as "Preferred Rate Financing*" will remain valid only if the associated hardware on the supplement qualifies for one of the following:
 - a. Preferred Rate Financing
 - b. Placement Acceleration Promotion
 - c. AS/400 Special Bid Pricing Delegation
 - d. RS/6000 Special Bid Pricing Delegation
 - e. RS/6000 Upgrade to Silver Node
 - f. RS/6000 Upgrade to 7017 S70The rates for hardware line items identified as "Preferred Rate Financing*" will remain valid only if one of the following products has been installed during 1998:
(qualifying upgrade)
Total S financing identified as "Preferred Rate Financing*" cannot exceed \$500,000.00.

Rate and Payment Information

EXHIBIT

B page 7

CONDITIONS: (Continued)

6. For options I/TG/G'/B\$/S/S'/T/T', the list and/or net prices may vary and the rates will remain valid.
 7. Option S/S' financing may not exceed \$33,000.00, unless otherwise stipulated in the Credit comments.
 8. Placement Acceleration Promotion rates are valid only if an AS/400 9406 170 server is present on the supplement with installation on or before . . .
 9. ICC lease rates for hardware include casualty insurance.
 10. The sales tax for IBM Licensed Program Material, Complementary Software Charges, and Extended Maintenance Option can be financed. Apply the lease rate to the sum of the purchase price plus the sales tax.
 11. The effective date of the Base Lease Extension must be the Rent Commencement Date of the upgrade. Upgrades must be coterminous with the ICC base machine.
 12. The Supplement must have 'Base Lease Extension' typed under 'Description' for Base Extension equipment. The Purchase Option code for the the Base Extension equipment or related upgrades must be 'FM' for Options A, B, C, and G. The Purchase Option percent listed in the quote letter should be used for Options B, C' and blank for Option G'. The Lease Rate for the Base Extension is to be applied to the original purchase price of the Equipment.
 13. Validity Date: This quote is valid through:
- Please contact your IBM Marketing Representative with any questions.

Rate and Payment Information

EXHIBIT

B page 8